

**BUY 1 GET 1 FREE (BUY 2 GET 2 FREE 'UN-SLEEVED)**

**1 DISPLAY = 8 CARTONS (4 CARTONS EACH OF 2 STYLES) = 40 OFFERS**

**FORMULA FOR PACKING PAYMENT:**

**#LIVE PACKS PER 6M CASE (75) x TOTAL #/CASES SHIPPED / 60 (12M CASE) x \$14 = PACKING PAYMENT**

**G=Gratis Pack L=Live Pack (1 Offer = 1 Gratis and 1 Live Pack)**

		6M CASE FF MEN BOX					6M CASE LT MEN BOX						
		1 OFFER	1 OFFER	Extra	1 OFFER	1 OFFER	Extra	1 OFFER	1 OFFER	Extra	1 OFFER	1 OFFER	Extra
<b>ONE D I S P L A Y</b>	1 ctn	G	G	G	G	G	G	G	G	G	G	G	1 ctn
	1 ctn	G	G	G	G	G	G	G	G	G	G	G	1 ctn
	1 ctn	G	G	G	G	G	G	G	G	G	G	G	1 ctn
	1 ctn	G	G	G	G	G	G	G	G	G	G	G	1 ctn
	1 ctn	G	G	G	G	G	G	G	G	G	G	G	1 ctn
	1 ctn	G	G	G	G	G	G	G	G	G	G	G	1 ctn
	1 ctn	G	G	G	G	G	G	G	G	G	G	G	1 ctn
	1 ctn	G	G	G	G	G	G	G	G	G	G	G	1 ctn
<b>ONE D I S P L A Y</b>	1 ctn	G	G	G	G	G	G	G	G	G	G	G	1 ctn
	1 ctn	G	G	G	G	G	G	G	G	G	G	G	1 ctn
	1 ctn	G	G	G	G	G	G	G	G	G	G	G	1 ctn
	1 ctn	G	G	G	G	G	G	G	G	G	G	G	1 ctn
	1 ctn	G	G	G	G	G	G	G	G	G	G	G	1 ctn
	1 ctn	G	G	G	G	G	G	G	G	G	G	G	1 ctn
	1 ctn	G	G	G	G	G	G	G	G	G	G	G	1 ctn
	1 ctn	G	G	G	G	G	G	G	G	G	G	G	1 ctn
<b>ONE D I S P L A Y</b>	1 ctn	G	G	G	G	G	G	G	G	G	G	G	1 ctn
	1 ctn	G	G	G	G	G	G	G	G	G	G	G	1 ctn
	1 ctn	G	G	G	G	G	G	G	G	G	G	G	1 ctn
	1 ctn	G	G	G	G	G	G	G	G	G	G	G	1 ctn
	1 ctn	G	G	G	G	G	G	G	G	G	G	G	1 ctn
	1 ctn	G	G	G	G	G	G	G	G	G	G	G	1 ctn
	1 ctn	G	G	G	G	G	G	G	G	G	G	G	1 ctn
	1 ctn	G	G	G	G	G	G	G	G	G	G	G	1 ctn
<b>ONE D I S P L A Y</b>	1 ctn	G	G	G	G	G	G	G	G	G	G	G	1 ctn
	1 ctn	G	G	G	G	G	G	G	G	G	G	G	1 ctn
	1 ctn	G	G	G	G	G	G	G	G	G	G	G	1 ctn
	1 ctn	G	G	G	G	G	G	G	G	G	G	G	1 ctn
	1 ctn	G	G	G	G	G	G	G	G	G	G	G	1 ctn
	1 ctn	G	G	G	G	G	G	G	G	G	G	G	1 ctn
	1 ctn	G	G	G	G	G	G	G	G	G	G	G	1 ctn
	1 ctn	G	G	G	G	G	G	G	G	G	G	G	1 ctn
<b>ONE- HALF Display</b>	1 ctn	G	G	G	G	G	G	G	G	G	G	G	1 ctn
	1 ctn	G	G	G	G	G	G	G	G	G	G	G	1 ctn

51845 6086

# 326982

**AUGUST TRANSFERS / WINSTON B2G2F #700465 (BPE) 97,500 - 42,900 = 54,600**

**(Planned Offers: 97,500 (1300 Cases)) (05040 - 17040 (From Outside Posting) = 48,000 16XX Posting)**

From 11XX		From 12XX		From 13XX		From 17XX							
SKUs	#/Cases Per Style	SKUs	#/Cases Per Style	SKUs	#/Cases Per Style	SKUs	#/Cases Per Style						
50		7		36		105							
304		33		83		686							
148		79		27		641	*						
		119	15.87	146	19.47	1432	190.93						
502	66.93												
		<b>TO 16XX</b>			<b>Cases</b>	<b>#/Offers to Post</b>							
		SKUs	Sleeves			From 16	To 16XX						
<b>TOTALS</b>		502	525	11XX	66.9333	26,000	26,000	78	11,700				
		119	120	12XX	15.8667	3,000	4,800	16	3,600	2,400	0	60	11XX
		146	150	13XX	19.4667	3,600	5,040	3	450		0	-128	12XX
		1432	1435	17XX	190.933	13,200	12,000	46	6,900		0	-1090	13XX
		2199	2230		293.2	87,900	42,900	143	21,450		0	-1158	17XX
		<i>From 16XX</i>				33,500							
<b>To 11XX</b>		<b>To 12XX</b>		<b>To 13XX</b>		<b>To 17XX</b>							
<b>Cases</b>		<b>Cases</b>		<b>Cases</b>		<b>Cases</b>							
78		16		3		46							
0		0		0		0							
0		0		0		0							
0		16		3		46							
0													
78													

23400      4800

AUGUST TRANSFERS / WINSTON B2G2F #700465 (BPE)									
(Planned Offers: 97,500 (1300 Cases))						(05940-17040 (From Outside Posting) = 48,000 16XX Posting)			
From 11XX		From 12XX		From 13XX		From 17XX			
SKUs	#/Cases Per Style	SKUs	#/Cases Per Style	SKUs	#/Cases Per Style	SKUs	#/Cases Per Style		
✓ 50		✓ 7		✓ 36		✓ 105			
✓ 304		✓ 33		✓ 83		✓ 686			
✓ 148		✓ 79	20	✓ 27	24	✓ 116	151		
		119	19.83	146	24.33	907	151.17		
	84		15.8		19.4		120.9	+650=874	
502	83.67		(4)		(4)		(30)		
	66.9	TO 16XX		Cases	#/Offers to Post		From 16XX		
	(17)	SKUs	Sleeves		From 16	To 16XX	SKUs	Sleeves	
TOTALS		502	628	11XX	83.6667	10,040	0	0	
		119	149	12XX	19.8333	2,380	0	0	
		146	183	13XX	24.3333	2,920	0	0	
		907	1134	17XX	151.167	18,140	0	0	
		1674	2093		279	33,480	0	0	
To 11XX		To 12XX		To 13XX		To 17XX			
	Cases		Cases		Cases		Cases		
<del>63</del>	0	16	0	3	0	46	0		
78	0		0		0		0		
	0		0		0		0		
	0		0		0		0		
	0								
	0								

(525/7.5 = 70)

874 - 146 = 731

$$(525 / 7.5 = 70)$$

$$874 - 146 = 731$$

BPEN71S3 M8

## WORKPLAN VAP TEMPLATE LIST

02:18 PM

VAP

STARTING VAP ACCT 0

PREV

ACCT VAP ACCOUNT NAME NUM TEMPLATE DESCRIPTION

POST

X 447000 MUTUAL WHOLESALE SER 12 700465 70800 WIN AUG B2G2F  
 X 462720 NEW HAMPSHIRE TOBACC 11 700465 70800 WIN AUG B2G2F  
 468800 NORTH COUNTRY CANDY 12 700465 70800 WIN AUG B2G2F  
 509977 HARRY FOURTUNIS, INC 12 700465 70800 WIN AUG B2G2F  
 533288 JONES MCINTOSH TOBAC 12 700465 70800 WIN AUG B2G2F  
 543630 RITE-AID ROME DIST. 13 700465 70800 WIN AUG B2G2F  
 X 570300 SCHEIDELMAN, INC. 12 700465 70800 WIN AUG B2G2F  
 586440 SHOSHO BROTHERS, INC 12 700465 70800 WIN AUG B2G2F  
 611800 STANDARD-ROSENBAUM, 12 700465 70800 WIN AUG B2G2F  
 619822 WUSTEFELD CANDY CO., 12 700465 70800 WIN AUG B2G2F  
 647510 TRADING PORT, INC. 12 700465 70800 WIN AUG B2G2F  
 648240 T B I CORPORATION 11 700465 70800 WIN AUG B2G2F  
 X 649920 TRIPIFOODS, INC. 11 700465 70800 WIN AUG B2G2F  
 679995 SONBYRNE SALES, INC. 12 700465 70800 WIN AUG B2G2F  
 842166 TOPS MARKETS, INC. 12 700465 70800 WIN AUG B2G2F

Post  
8/13/97

BPEN71S2 - M2

## WORKPLAN ACTIVITY POSTING

Aug 07, 1997 - 02:21 PM

NEXT FN: \_\_\_\_\_

PROGRAM: 700465 - WIN AUGUST B2G2F

PERIOD: 708-00 HH CODE: WIN AUG B2G2F

PACKING: 20/SKU

WHS LR	IN REGION 16		OUT REGION 16		TOTAL	TOTAL	TOTAL
	ACCTS	SKUS(S)	ACCTS	SKU(S)	ACCTS	SKUS	OFFERS
447000	23	30	0	0	23	30	600
462720	60	142	3	4	63	146	2,920
570300	10	10	0	0	10	10	200
649920	322	379	150	220	472	599	11,980

51845 6089

TOTAL 415 561 153 224 568 785 15,700

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10---PF11---PF12---

Help Quit Retrn

Post

Find

Main

BPEN71S3 M8

## WORKPLAN VAP TEMPLATE LIST

02:08 PM

VAP

STARTING VAP ACCT 0

PREV

ACCT VAP ACCOUNT NAME NUM TEMPLATE DESCRIPTION

POST

211050 J. GALANES & SONS, I 13 700465 70800 WIN AUG B2G2F  
 X 236370 GRAYS WHOLESALE, INC 12 700465 70800 WIN AUG B2G2F  
 X 278580 HERKIMER WHOL. CO., 11 700465 70800 WIN AUG B2G2F  
 X 281200 HIBBERT & MCGEE, INC 12 700465 70800 WIN AUG B2G2F  
 X 315288 DOWLINGS, INC. 12 700465 70800 WIN AUG B2G2F  
 X 317880 R.L.JONES & SONS, IN 12 700465 70800 WIN AUG B2G2F  
 331440 JACOB KERN & SONS, I 12 700465 70800 WIN AUG B2G2F  
 X 332400 KEYCO DISTRIBUTORS, 12 700465 70800 WIN AUG B2G2F  
 X 332520 KEYSTONE TOBACCO CO. 12 700465 70800 WIN AUG B2G2F  
 332880 KEY STORES CO., INC. 12 700465 70800 WIN AUG B2G2F  
 X 335710 KINGSTON CANDY & TOB 12 700465 70800 WIN AUG B2G2F  
 X 336660 E. P. KIRST & SONS, 12 700465 70800 WIN AUG B2G2F  
 X 356150 LAVIN CANDY CO., INC 12 700465 70800 WIN AUG B2G2F  
 X 375878 MCLANE NORTHEAST COR 11 700465 70800 WIN AUG B2G2F  
 X 396640 MANCHESTER TOBACCO, 11 700465 70800 WIN AUG B2G2F  
 425810 MILLER DISTRIBUTING 2 700465 70800 WIN AUG B2G2F  
 431520 MOHAWK CANDY & TOB. 12 700465 70800 WIN AUG B2G2F  
 X 442680 MOUNTAIN CANDY & CIG 12 700465 70800 WIN AUG B2G2F

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10---PF11---PF12---

Help Quit Retrn

Acctpt

Bkwrdr Frwrdr

Main

BPEN71S2 - M2

## WORKPLAN ACTIVITY POSTING

Aug 07, 1997 - 02:09 PM

NEXT FN: \_\_\_\_\_

PROGRAM: 700465 - WIN AUGUST B2G2F

PERIOD: 708-00 HH CODE: WIN AUG B2G2F

PACKING: 20/SKU

WHS LR	IN REGION 16		OUT REGION 16		TOTAL ACCTS	TOTAL SKUS	TOTAL OFFERS
	ACCTS	SKUS(S)	ACCTS	SKU(S)			
236370	11	13	0	0	11	13	260
278580	189	273	1	2	190	275	5,500
281200	37	62	0	0	37	62	1,240
315288	60	89	0	0	60	89	1,780
317880	15	22	0	0	15	22	440
332400	10	12	4	6	14	18	360
332520	8	15	0	0	8	15	300
335710	27	32	0	0	27	32	640
336660	69	71	0	0	69	71	1,420
356150	13	13	0	0	13	13	260
375878	309	341	566	1,034	875	1,375	27,500
396640	49	113	21	61	70	174	3,480
TOTAL	860	1,147	598	1,110	1,458	2,257	45,140

22,940

51845 6090

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10---PF11---PF12---

Help Quit Retrn

Post

Down Find

Main

BPEN71S3 M8

## WORKPLAN VAP TEMPLATE LIST

02:04 PM

VAP

STARTING VAP ACCT 0

PREV

ACCT VAP ACCOUNT NAME NUM TEMPLATE DESCRIPTION

POST

X 023880 ASSOCIATED GROCERS O 11 700465 70800 WIN AUG B2G2F  
 X 026040 MILHEM ATTEA & BROS. 12 700465 70800 WIN AUG B2G2F  
 X 026300 AUER & COMPANY, INC. 12 700465 70800 WIN AUG B2G2F  
 X 044880 A. D. BEDELL CO. 12 700465 70800 WIN AUG B2G2F  
 X 081120 BUFFALO TOBACCO PROD 12 700465 70800 WIN AUG B2G2F  
 X 088080 J. A. CALDERON CO., 12 700465 70800 WIN AUG B2G2F  
 X 091800 CAPITAL CANDY CO., I 11 700465 70800 WIN AUG B2G2F  
 X 094931 MID-VALLEY CANDY COM 12 700465 70800 WIN AUG B2G2F  
 124920 FRANK COLUCCI, INC. 12 700465 70800 WIN AUG B2G2F  
 129850 COOK WHOL. OF MEDINA 12 700465 70800 WIN AUG B2G2F  
 X 154180 DERIGO SALES, INC. 12 700465 70800 WIN AUG B2G2F  
 X 160600 DONOHUE CANDY & TOB. 12 700465 70800 WIN AUG B2G2F  
 X 162800 NORMAN J. DRESSLER 12 700465 70800 WIN AUG B2G2F  
 X 180000 ELMIRA TOBACCO CO., 12 700465 70800 WIN AUG B2G2F  
 X 186350 F & T DISTRIBUTING C 12 700465 70800 WIN AUG B2G2F  
 X 194040 FINKLE DISTRIBUTORS, 12 700465 70800 WIN AUG B2G2F  
 X 203290 HARRY FORTUNIS, INC 12 700465 70800 WIN AUG B2G2F  
 X 204600 SAM FRANK, INC. 12 700465 70800 WIN AUG B2G2F

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10---PF11---PF12---  
 Help Quit Retrn Accpt Bkwrdr Frwrdr Main

BPEN71S2 - M2

## WORKPLAN ACTIVITY POSTING

Aug 07, 1997 - 02:06 PM

NEXT FN: \_\_\_\_\_

PROGRAM: 700465 - WIN AUGUST B2G2F

PERIOD: 708-00 HH CODE: WIN AUG B2G2F

PACKING: 20/SKU

WHS LR	IN REGION 16		OUT REGION 16		TOTAL ACCTS	TOTAL SKUS	TOTAL OFFERS
	ACCTS	SKUS(S)	ACCTS	SKU(S)			
023880	28	40	12	20	40	60	1,200
026040	6	8	0	0	6	8	160
026300	38	47	0	0	38	47	940
044880	8	14	3	6	11	20	400
081120	16	20	0	0	16	20	400
085824	1	1	0	0	1	1	20
088080	45	60	0	0	45	60	1,200
091800	44	62	12	30	56	92	1,840
094931	23	28	1	1	24	29	580
154180	62	77	0	0	62	77	1,540
160600	21	25	0	0	21	25	500
162800	97	266	110	129	207	395	7,900
TOTAL	634	1,003	147	198	781	1,201	24,020

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10---PF11---PF12---  
 Help Quit Retrn Post Down Find Main

V11 - BPEAUD

## ALLOCATION TRANSFER AUDIT

10/15/97 03:42 PM

NEXT FN:

PROMOTION : 700465  
TO-LEVEL<?> : (Wildcards allowed '\$')  
FROM-LEVEL<?>: 16XX (Wildcards allowed '\$')  
DATE : (MM/DD/YYYY)

Amount	From	To	Date	Promo	Item	User	Fn
3	16XX	13XX	06/16/97	700465	WINSTON BOX B1G1F	LENNON	610-280-9191 N61
3	16XX	13XX	06/16/97	700465	WINSTON LT BOX B1	LENNON	610-280-9191 N61
35	16XX	17XX	06/16/97	700465	WINSTON BOX B1G1F	HEATH	412-257-9759 N61
35	16XX	17XX	06/16/97	700465	WINSTON LT BOX B1	HEATH	412-257-9759 N61
11	16XX	17XX	06/16/97	700465	WINSTON BOX B1G1F	HEATH	412-257-9759 N61
11	16XX	17XX	06/16/97	700465	WINSTON LT BOX B1	HEATH	412-257-9759 N61
16	16XX	12XX	06/16/97	700465	WINSTON BOX B1G1F	SULLIVAN	908-225-3219 N61
16	16XX	12XX	06/16/97	700465	WINSTON LT BOX B1	SULLIVAN	908-225-3219 N61
78	16XX	11XX	06/16/97	700465	WINSTON BOX B1G1F	DOUCETTE	508-497-2319 N61
78	16XX	11XX	06/16/97	700465	WINSTON LT BOX B1	DOUCETTE	508-497-2319 N61

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12---  
Quit Retrn Main

51845 6092

V11 - BPEAUD

## ALLOCATION TRANSFER AUDIT

06/16/97 02:07 PM

NEXT FN:

PROMOTION : 700465  
TO-LEVEL<?> : 16XX (Wildcards allowed '\$')  
FROM-LEVEL<?>: \_\_\_\_\_ (Wildcards allowed '\$')  
DATE : \_\_\_\_\_ (MM/DD/YYYY)

Amount	From	To	Date	Promo	Item	User	Fn
84	11XX	16XX	06/16/97	700465	WINSTON BOX B1G1F	CAMPBELL	716-634-4179 N61
20	12XX	16XX	06/16/97	700465	WINSTON BOX B1G1F	CAMPBELL	716-634-4179 N61
24	13XX	16XX	06/16/97	700465	WINSTON BOX B1G1F	CAMPBELL	716-634-4179 N61
151	17XX	16XX	06/16/97	700465	WINSTON BOX B1G1F	CAMPBELL	716-634-4179 N61
84	11XX	16XX	06/16/97	700465	WINSTON LT BOX B1	CAMPBELL	716-634-4179 N61
20	12XX	16XX	06/16/97	700465	WINSTON LT BOX B1	CAMPBELL	716-634-4179 N61
24	13XX	16XX	06/16/97	700465	WINSTON LT BOX B1	CAMPBELL	716-634-4179 N61
151	17XX	16XX	06/16/97	700465	WINSTON LT BOX B1	CAMPBELL	716-634-4179 N61

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12---  
Quit Retrn Main

51845 6093



BPEN61S2 - M3

VALUE ADDED TRANSFER

Jun 16, 1997 - 01:57 PM

NEXT FN: \_\_\_\_\_

PROGRAM: 700465 - WIN AUGUST B2G2F

PERIOD: 708-00

REGION	TOTAL UNITS	SKUS	WINSTON BOX B1G1F ADJUST BALANCE	WINSTON LT BOX B1G1F ADJUST BALANCE
11XXXX	7280	364	84 1647	84 1647
12XXXX	2380	119	20 793	20 793
13XXXX	2920	146	24 456	24 456
16XXXX	34140	1707	585	585
17XXXX	18140	907	151 1535	151 1535
18XXXX	60	3	1979	1979
29XXXX	40	2	795	795
67XXXX	20	1	846	846
TOTALS	64980	3249	0 8636	0 8636

ENTR--PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12--  
QUIT ACCTS UPDATE FIND RESET

51845 6094

BPEN61S2 - M3

VALUE ADDED TRANSFER

Jun 16, 1997 - 09:58 AM

NEXT FN: \_\_\_\_\_

PROGRAM: 700465 - WIN AUGUST B2G2F

PERIOD: 708-00

REGION	TOTAL		WINSTON BOX		WINSTON LT	
	UNITS	SKUS	B1G1F	ADJUST BALANCE	BOX B1G1F	ADJUST BALANCE
11XXXX	1000	50		1650		1650
12XXXX	140	7		733		733
13XXXX	720	36		583		583
16XXXX	14680	734		647		647
17XXXX	2100	105		1340		1340
-----	-----	-----	-----	-----	-----	-----
TOTALS	18640	932		0 4953		0 4953

51845 6095

ENTR---PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10---PF11---PF12---  
QUIT ACCTS UPDATE FIND RESET

BPEN61S1 - M4

## VAP TEMPLATE LIST

06/16/97 - 09:58 AM

VAP	STARTING VAP ACCT	NUM	ACCTS
ACCT	VAP ACCOUNT NAME	NUM	TEMPLATE DESCRIPTION
X 023880	ASSOCIATED GROCERS O	11 700465 70800	WIN AUG B2G2F 40
X 026040	MILHEM ATTEA & BROS.	12 700465 70800	WIN AUG B2G2F 6
X 026300	AUER & COMPANY, INC.	12 700465 70800	WIN AUG B2G2F 38
X 044880	A. D. BEDELL CO.	12 700465 70800	WIN AUG B2G2F 11
X 081120	BUFFALO TOBACCO PROD	12 700465 70800	WIN AUG B2G2F 15
X 088080	J. A. CALDERON CO.,	12 700465 70800	WIN AUG B2G2F 44
X 091800	CAPITAL CANDY CO., I	11 700465 70800	WIN AUG B2G2F 55
X 094931	MID-VALLEY CANDY COM	12 700465 70800	WIN AUG B2G2F 24
X 124920	FRANK COLUCCI, INC.	12 700465 70800	WIN AUG B2G2F 3
X 129850	COOK WHOL. OF MEDINA	12 700465 70800	WIN AUG B2G2F 4
X 154180	DERIGO SALES, INC.	12 700465 70800	WIN AUG B2G2F 61
X 160600	DONOHUE CANDY & TOB.	12 700465 70800	WIN AUG B2G2F 21
X 162800	NORMAN J. DRESSLER	12 700465 70800	WIN AUG B2G2F 196
X 180000	ELMIRA TOBACCO CO.,	12 700465 70800	WIN AUG B2G2F 16
X 186350	F & T DISTRIBUTING C	12 700465 70800	WIN AUG B2G2F 14
X 194040	FINKLE DISTRIBUTORS,	12 700465 70800	WIN AUG B2G2F 101
X 203290	HARRY FOURTUNIS, INC	12 700465 70800	WIN AUG B2G2F 79
ENTR--PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12--			
HELP		QUIT	ACCEPT DOWN

W B2G2

51845 6096

BPEN61S2 - M3

VALUE ADDED TRANSFER

Jun 16, 1997 - 10:01 AM

NEXT FN: \_\_\_\_\_

PROGRAM: 700465 - WIN AUGUST B2G2F

PERIOD: 708-00

REGION	TOTAL UNITS	SKUS	WINSTON BOX B1G1F ADJUST BALANCE	WINSTON LT BOX B1G1F ADJUST BALANCE
11XXXX	6080	304	1650	1650
12XXXX	660	33	733	733
13XXXX	1660	83	583	583
16XXXX	21400	1070	647	647
17XXXX	13720	686	1340	1340
29XXXX	40	2	834	834
TOTALS	43560	2178	0 5787	0 5787

51845 6097

ENTR--PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12--  
QUIT ACCTS UPDATE FIND RESET

BPEN61S1 - M4

## VAP TEMPLATE LIST

06/16/97 - 10:00 AM

VAP	STARTING VAP ACCT	0	NUM	
ACCT	VAP ACCOUNT NAME	NUM	TEMPLATE DESCRIPTION	ACCTS
X 204600	SAM FRANK, INC.	12	700465 70800 WIN AUG B2G2F	27
X 211050	J. GALANES & SONS, I	13	700465 70800 WIN AUG B2G2F	3
X 236370	GRAYS WHOLESALE, INC	12	700465 70800 WIN AUG B2G2F	11
X 278580	HERKIMER WHOL. CO.,	11	700465 70800 WIN AUG B2G2F	189
X 281200	HIBBERT & MCGEE, INC	12	700465 70800 WIN AUG B2G2F	34
X 315288	DOWLINGS, INC.	12	700465 70800 WIN AUG B2G2F	58
X 317880	R.L.JONES & SONS, IN	12	700465 70800 WIN AUG B2G2F	14
X 331440	JACOB KERN & SONS, I	12	700465 70800 WIN AUG B2G2F	5
X 332400	KEYCO DISTRIBUTORS,	12	700465 70800 WIN AUG B2G2F	14
X 332520	KEYSTONE TOBACCO CO.	12	700465 70800 WIN AUG B2G2F	8
X 332880	KEY STORES CO., INC.	12	700465 70800 WIN AUG B2G2F	2
X 335710	KINGSTON CANDY & TOB	12	700465 70800 WIN AUG B2G2F	27
X 336660	E. P. KIRST & SONS,	12	700465 70800 WIN AUG B2G2F	69
X 356150	LAVIN CANDY CO., INC	12	700465 70800 WIN AUG B2G2F	13
X 375878	MCLANE NORTHEAST COR	11	700465 70800 WIN AUG B2G2F	877
X 396640	MANCHESTER TOBACCO,	11	700465 70800 WIN AUG B2G2F	70
X 425810	MILLER DISTRIBUTING	2	700465 70800 WIN AUG B2G2F	8
ENTR--PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12--				
HELP		QUIT	ACCEPT	UP DOWN

WB2G2

51845 6098

BPEN61S2 - M3

VALUE ADDED TRANSFER

Jun 16, 1997 - 10:04 AM

NEXT FN: \_\_\_\_\_

PROGRAM: 700465 - WIN AUGUST B2G2F

PERIOD: 708-00

REGION	TOTAL UNITS	SKUS	WINSTON BOX B1G1F ADJUST BALANCE	WINSTON LT BOX B1G1F ADJUST BALANCE
11XXXX	2960	148	1650	1650
12XXXX	1580	79	733	733
13XXXX	540	27	583	583
16XXXX	20020	1001	647	647
17XXXX	2320	116	1340	1340
18XXXX	60	3	2008	2008
67XXXX	20	1	885	885
TOTALS	27500	1375	0 7846	0 7846

51845 6099

ENTR--PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12--  
QUIT ACCTS UPDATE FIND RESET

BPEN61S1 - M4

## VAP TEMPLATE LIST

06/16/97 - 10:03 AM

VAP	STARTING VAP ACCT	0	NUM	
ACCT	VAP ACCOUNT NAME	NUM	TEMPLATE DESCRIPTION	ACCTS
X 431520	MOHAWK CANDY & TOB.	12	700465 70800 WIN AUG B2G2F	2
X 442680	MOUNTAIN CANDY & CIG	12	700465 70800 WIN AUG B2G2F	67
X 447000	MUTUAL WHOLESALE SER	12	700465 70800 WIN AUG B2G2F	23
X 462720	NEW HAMPSHIRE TOBACC	11	700465 70800 WIN AUG B2G2F	57
X 468800	NORTH COUNTRY CANDY	12	700465 70800 WIN AUG B2G2F	7
X 509977	HARRY FOURTUNIS, INC	12	700465 70800 WIN AUG B2G2F	13
X 533288	JONES MCINTOSH TOBAC	12	700465 70800 WIN AUG B2G2F	73
543630	RITE-AID ROME DIST.	13	700465 70800 WIN AUG B2G2F	4
X 570300	SCHEIDELMAN, INC.	12	700465 70800 WIN AUG B2G2F	10
X 586440	SHOSHO BROTHERS, INC	12	700465 70800 WIN AUG B2G2F	6
X 611800	STANDARD-ROSENBAUM,	12	700465 70800 WIN AUG B2G2F	59
X 619822	WUSTEFELD CANDY CO.,	12	700465 70800 WIN AUG B2G2F	4
X 647510	TRADING PORT, INC.	12	700465 70800 WIN AUG B2G2F	12
X 648240	T B I CORPORATION	11	700465 70800 WIN AUG B2G2F	94
X 649920	TRIPIFOODS, INC.	11	700465 70800 WIN AUG B2G2F	472
X 679995	SONBYRNE SALES, INC.	12	700465 70800 WIN AUG B2G2F	12
X 842166	TOPS MARKETS, INC.	12	700465 70800 WIN AUG B2G2F	93
ENTR--PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12--				
HELP		QUIT	ACCEPT	UP

WB262

51845 6100

6/24/97

COMPLETED

#700465					WINSTON B2G2F		AUGUST PROMOTION		
ACCT #	EFT NO.	PO #	ACCOUNT NAME	CALCULATIONS	BOX (6M) 24091	LIGHT BOX (6M) (24092)	TOTAL ORDER \$ AMOUNT	ARRIVAL DATE	#SKUS/ B2G2F SLEEVES (ITEM #528982) (20/SKU)
<b>DIV #1622</b>									#/DISPLAYS PER DIRECT ACCOUNT
028300	3065	NO	AUER	6.27	7	7		7/14/97	47
							P/Pymt	\$98.00	53
236370	N/A	NO	GRAYS WHLS	1.73	2	2		7/14/97	13
							P/Pymt	\$28.00	15
278580	NO	REQUIRED	HERKIMER	36.67	37	37		7/14/97	276
		Use Judy					P/Pymt	\$518.00	278
533288	2071	NO	JONES McINTOSH	14.67	15	15		7/14/97	110
							P/Pymt	\$210.00	113
332400	N/A	NO	KEYCO	2.40	3	3		7/14/97	18
							P/Pymt	\$42.00	23
332520	N/A	NO	KEYSTONE	2.00	2	2		7/14/97	15
							P/Pymt	\$28.00	15
332880	1890	NO	KEY STORES	0.27	0	0	Not Included		2
					(Not Included - Too Few)		This Promotion	\$0.00	0
336100	N/A	NO	KINNEY DRUGS	11.47	12	12		7/14/97	86
					States: 2 VT/ 10 NY		P/Pymt	\$168.00	90
375878	N/A	NO	McLANE NE	181.20	182	182	Ship to Retail 3/31/96	7/14/97	1359
			(Consolidated #607865) D.Cook appt @ (315) 476-4021	(Letourneau will order/ Same)	16-CT/ 16-MA/ 2-NH/ 4-NJ/ 43-NY/ 8-OH/ 91-PA/ 2-RI / 1-MD			\$2,548.00	1365
094931	3509	NO	MID VALLEY	3.87	4	4		7/14/97	29
							P/Pymt	\$56.00	30
442680	1576	071497	MOUNTAIN CNDY	12.93	13	13		7/14/97	97
		(Arrival Date)					P/Pymt	\$182.00	98
447000	1052	071497	MUTUAL WHSL	4.00	4	4		7/14/97	30
		(Arrival Date)					P/Pymt	\$56.00	30
162800	1448	YES	N.DRESSLER (KLEIN)	74.93	75	75		7/14/97	562
		USE 'JUDY'	(Includes Sub-Jobbers From 11/13XX)		States: 14-NJ/ 7-NYC/ 53-PA			\$1,050.00	562
468800	N/A	NO	NORTH COUNTRY	1.07	2	2		7/14/97	8
							P/Pymt	\$28.00	15
570300	N/A	071597	SCHEIDELMAN	1.33	2	2		7/15/97	10
		(Arrival Date)	Tues/Thurs Delivery				P/Pymt	\$28.00	15
679995	3534	NO	SONBYRNE	3.20	4	4		7/14/97	24
							P/Pymt	\$56.00	30
				351.73	364	364			2730

7175-2224

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7177-07302244  
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0001/004

RJR CUS FIN SVCS

8910 741 3907

06/23/97 10:38

#700465				WINSTON B2G2F		AUGUST PROMOTION	
ACCT #	EFT NO.	PO #	ACCOUNT NAME	BOX (6M) 24091	LIGHT BOX (6M) (24092)	TOTAL ORDER \$ AMOUNT	ARRIVAL DATE
<b>DIV #1622</b>							
023300	3085	NO	AUER	7	7 ✓	1222.72	7/14/97
236370	N/A	NO	GRAYS WHLS	2	2 ✓	359.08	7/14/97
278580	NO	REQUIRED Use 'Judy'	HERKIMER	37	37 ✓	6642.97	7/14/97
533288	2971	NO	JONES McINTOSH	15	15 ✓	2620.12	7/14/97
332400	N/A	NO	KEYCO	3	3 ✓	763.62	7/14/97
33252C	N/A	NO	KEYSTONE	2	2 ✓	359.08	7/14/97
338100	N/A	NO	KINNEY DRUGS	ORDER BY STATE			7/14/97
		7/14/97	VT	2	2 ✓	431.08	
			NY	10	10 ✓	1225.40	
084531	3589	NO	MID VALLEY	4	4 ✓	998.70	7/14/97
442680	1578	071497 (Arrival Date)	MOUNTAIN CRDY	13	13 ✓	2270.70	7/14/97
447050	1052	071497 (Arrival Date)	MIL TUAL WHSL	4	4 ✓	698.70	7/14/97
162800	1448	YES	V. DRESSLER (KLEIN)	ORDER BY STATE			7/14/97
		USE 'JUDY'	NJ	14	14 ✓	3117.44	
			NY	7	7 ✓	1222.72	13482.39
			PA	55	55 ✓	13445.39	13482.39
468800	N/A	NO	NORTH COUNTRY	2	2 ✓	359.08	7/14/97
570300	N/A	071597 (Arrival Date)	SCHERDELMAN	2	2 ✓	349.35	7/15/97
679995	3534	071495	SONBYRNE	4	4 ✓	698.70	Tues Delivery 7/14/97

8076.93  
17822.55

W0300465.XLB(5/23/97)

ATTN: SUE WRIGHT (FAX #2156)

FROM J. CAMPBELL (716-634-4179; FAX: 716-634-3145)

COMPLETED

7176-  
0035

#700465					WINSTON B2G2F		AUGUST PROMOTION		
ACCT #	EFT NO.	PO #	ACCOUNT NAME	CALCULATIONS	BOX (6M) 24091	LIGHT BOX (6M) (24092)	TOTAL ORDER \$ AMOUNT	ARRIVAL DATE	#SKU/ B2G2F SLEEVES (ITEM #528982) (20/SKU)
<b>DIV #1626</b>									
124920	2091	NO	FRANK COLUCCI	0.40	0	0			3
					(Not Included - Too Few)		P/Pymt	\$0.00	0
588440	N/A	NO	SHOSHO	0.80	1	1		7/14/97	6
							P/Pymt	\$14.00	8
088080	1667	NO	J.A. CALDERON	8.00	8	8		7/14/97	60
							P/Pymt	\$112.00	60
044880	1558	NO	A.D. BEDELL	2.67	3	3		7/14/97	20
					(ALL PA Use)		P/Pymt	\$42.00	23
081120	3444	NO	BUFFALO TOB	2.67	3	3		7/14/97	20
							P/Pymt	\$42.00	23
129850	N/A	NO	COOK WHSL	0.53	0	0		7/14/97	4
					Not Included / Too Few			\$0.00	0
154180	1317	YES	DERIGO SALES	10.27	11	11		7/14/97	77
		USE 'JUDY'					P/Pymt	\$154.00	83
180000	1550	071497	ELMIRA	2.40	3	3		7/14/97	18
		(Arrival Date)					P/Pymt	\$42.00	23
186350	3349	NO	F & T DISTR.	3.73	4	4		7/14/97	28
							P/Pymt	\$56.00	30
336660	1017	071697	E.P. KIRST	9.47	10	10		7/16/97	71
		(Arrival Date)	WED DELIVERY				P/Pymt	\$140.00	75
331440	NO	071497	J. KERN & SONS	0.67	1	1		7/14/97	5
		(Arrival Date)					P/Pymt	\$14.00	8
026040	1588	NO	M. ATTEA	1.07	2	2		7/14/97	8
							P/Pymt	\$28.00	15
317880	1084	NO	R.L. JONES	3.20	3	3		7/14/97	24
							P/Pymt	\$28.00/40	25
842166	1926	YES	TOPS (W.FARMS)	37.20	38	38		7/14/97	275
		USE 'RENEE'					P/Pymt	\$532.00	286
649920	1519	071497	TRIPIFOODS	150.00	150	150	Ship R 3/24/97	7/14/97	1125
		Call Angelo for appt @ (716) 822-7400 (#672483)	(PHARMOR)	STATES: 64-NY-0010-24-PA			P/Pymt	\$2,100.00	1125
				233.07	236	236			1770

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282.67/100.92/613.35/234.67/632.02/542.35/270.67  
 1-CO/3-FL/2-GA/1-IA/3-IL/2-IN/1-KS/6-NC  
 1-NJ/15-OH/41-PA/3-SC/7-VA/3-WV/61-NY  
 222.67/4060.62/10236.62/965.02/2346.22/875.02/10655.10

ATTN: SUE WRIGHT (FAX #2156)

FROM: J. CAMPBELL (716) 634-4179; FAX: 716-634-3145

RJR CUS FIN SVCS

0910 741 3807

06/23/97 10:41

#700465				WINSTON B2G2F		AUGUST PROMOTION	
ACCT #	EFT NO.	PO #	ACCOUNT NAME	BOX (6M) 24091	LIGHT BOX (6M) (24092)	TOTAL ORDER \$ AMOUNT	ARRIVAL DATE
DIV #1626							
586440	N/A	NO	SHOSHG ✓	1	1	125.20	7/14/97
088080	1657	NO	J.A. CALDERON ✓	8	8	1416.86	7/14/97
041880	1558	NO	A.D. BEDELL ✓	3	3		7/14/97
			STATE USE: ALL PA ✓			749.02	
081120	3444	NO	BUFFALO TOB ✓	3	3	524.02	7/14/97
154180	1317	YES	DERIGO SALES ✓	11	11	1921.42	7/14/97
		USE 'JUDY'					
184000	1550	071497	ELMIRA ✓	3	3	524.02	7/14/97
		(Arrival Date)					
186350	3348	NO	F & T DISTR. ✓	4	4	708.43	7/14/97
338680	1017	071897	E.P. KIRST ✓	10	10	1746.74	7/16/97
		(Arrival Date)					Wed. Delivery
331440	NO	071497	J. KERN & SONS ✓	1	1	179.54	7/14/97
		(Arrival Date)					
026040	1588	NO	M. ATTEA ✓	2	2	349.35	7/14/97
317880	1084	NO	R.L. JONES ✓	<del>3</del>	<del>3</del>	349.35	7/14/97
						174.67	
842168	1926	YES	TOPS (W. FARMS) ✓	38	38		7/14/97
		USE 'RENEE'				6637.62	

524.02

WP 700466.XLS (6/23/97)

ATTN: SUE WRIGHT (FAX #2156)

FROM: J. CAMPBELL (716-634-4179; FAX: 716-634-3145)

COMPLETED

#700465					WINSTON B2G2F AUGUST PROMOTION				
ACCT #	EFT NO.	PO #	ACCOUNT NAME	CALCULATIONS	BOX (6M) 24091	LIGHT BOX (6M) (24092)	TOTAL ORDER \$ AMOUNT	ARRIVAL DATE	SKUS/ B2G2F SLEEVES (ITEM #526982) (20/SKU)
<b>DIV #1638</b>									
023880	1986	REQUIRED	ASSOC. GROC.	8.00	8	8		7/14/97	60
		Use 'Judy'			STATES: 1-MA/ 5-NH/ 1-VT		P/Pymt	\$112.00	60
091800	3291	NO	CAPITAL CANDY	12.27	13	13		7/14/97	92
					STATES: 3-ME/ 4-NH/ 6-VT		P/Pymt	\$182.00	98
211050	2086	NO	J. GALANES	1.20	2	2		7/14/97	9
								\$28.00	15
281200	1256	NO	HIBBERT & McGEE	8.27	9	9		7/14/97	62
							P/Pymt	\$126.00	68
396640	3060	NO	MANCHESTER	23.20	24	24		7/14/97	174
							P/Pymt	\$336.00	180
462720	3389	07/14/97	N.H. TOBACCO	19.47	20	20		7/14/97	146
		(Arrival Date)					P/Pymt	\$280.00	150
204600	3256	NO	SAM FRANK INC	7.60	8	8		7/14/97	57
							P/Pymt	\$112.00	60
648240	1835	NO	TBI	29.73	30	30		7/14/97	223
					STATES: 18-MA/ 12-NH		P/Pymt	\$420.00	225
				105.73	114	114			855
<b>REGION TOTALS</b>				<b>770.13</b>	<b>794</b>	<b>794</b>		<b>DISPLAYS</b>	<b>5955</b>
			<i>Region Allocation</i>	<b>805</b>	(Original Allocation: 542)				
				<b>-794</b>					
			<i>Residual</i>	<b>11</b>					

7176-0091

7177-0336

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#700465				WINSTON B2G2F		AUGUST PROMOTION	
ACCT #	EFT NO.	PO #	ACCOUNT NAME	BOX (9M) 24091	LIGHT BOX (6M) (24092)	TOTAL ORDER \$ AMOUNT	ARRIVAL DATE
<b>DIV #1638</b>							
023880	1986	REQUIRED	ASSOC. GROC.	ORDER BY STATE			7/14/97
		USE 'JJJDY'	MA	1	1	114.67	1988.39
			NH	6	6	1606.05	
			VT	1	1	267.67	
091800	3291	NO	CAPITAL CANDY	ORDER BY STATE			7/14/97
			ME	3	3	702.32	3061.39
			NH	4	4	1080.43	
			VT	6	6	1278.64	
211050	2085	NO	J. GALANES	2	2	421.35	7/14/97
281200	1256	NO	HIBBERT & McGEE	9	9	1917.96	7/14/97
396640	3060	NO	MANCHESTER	24	24	6424.18	7/14/97
462720	3368	07/14/97 (Arrival Date)	N.H. TOBACCO	20	20	5402.13	7/14/97
204800	3255	NO	SAM FRANK INC	8	8	1685.40	7/14/97
848240	1835	NO	TBI	ORDER BY STATE			7/14/97
			MA	18	18	2004.14	5276.23
			NH	12	12	3212.09	

W8700465.xls (8/23/97)

ATTN: SUE WRIGHT (FAX #2156)

FROM: J. CAMPBELL (716-634-4179; FAX: 716-634-3145)

7175-2275

#700465					WINSTON B2G2F AUGUST PROMOTION				
ACCT #	EFT NO.	PO #	ACCOUNT NAME	CALCULATIONS	BOX (6M) 24091	LIGHT BOX (6M) (24092)	TOTAL ORDER \$ AMOUNT	ARRIVAL DATE	#SKUS/ B2G2F SLEEVES (ITEM #526982) (20/SKU)
<b>DIV #1623</b>									
160600	3475 ✓	071497 ✓ (Arrival Date)	DONAHUE	3.33	4	4	2106.71 P/Pymt	7/14/97	25
315288	1010 ✓	REQUIRED ✓	DOWLINGS	11.87	12	12	2106.71 P/Pymt	7/14/97	30
		Use JUDY ✓			10 ✗	10 ✗	2106.71 P/Pymt	7/14/97	89
194040	3270 ✓	NO ✓	FINKLE	22.13	23	23	2106.71 P/Pymt	7/14/97	90
							P/Pymt	7/14/97	166
509977	3361 ✓	NO ✓	H. FORTINS	17.33	189	189	2106.71 P/Pymt	7/14/97	173
			(2 SHIPMENTS / PRDT & SLEEVES)		9	9	P/Pymt	7/14/97	130
335710	3589 ✓	NO ✓	KINGSTON	4.27	5	5	2106.71 P/Pymt	7/14/97	185
							P/Pymt	7/14/97	32
356150	1160 ✓	NO ✓	LAVIN CANDY	1.73	2	2	2106.71 P/Pymt	7/14/97	38
							P/Pymt	7/14/97	13
431520	N/A ✓	NO ✓	MOHAWK	0.27	0	0	2106.71 P/Pymt	7/14/97	15
					(Not Included - Too Few)		P/Pymt	7/14/97	2
647510	1601 ✓	071497 ✓ (Arrival Date)	TRADING PORT	2.13	3	3	2106.71 P/Pymt	7/14/97	0
							P/Pymt	7/14/97	16
619822	3481 ✓	NO ✓	WUSTEFELD	0.53	1	1	2106.71 P/Pymt	7/14/97	23
							P/Pymt	7/14/97	4
611800	3337 ✓	NO ✓	STD ROSENBAUM	12.00	12	12	2106.71 P/Pymt	7/14/97	8
							P/Pymt	7/14/97	90
							P/Pymt	7/14/97	90
				75.80	80	80			600

2282  
 7177-0309 (90)  
 7177-0319 (75)  
 2284 ✗  
 70-2294  
 65-7176-0150  
 2293  
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 2291  
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 2287

Entered 6/23  
JP

#700465				WINSTON B2G2F		AUGUST PROMOTION	
ACCT #	EFT NO.	PO #	ACCOUNT NAME	BOX (6M) 24091	LIGHT BOX (6M) (24092)	TOTAL ORDER \$ AMOUNT	ARRIVAL DATE
<b>DIV #1623</b>							
✓ 160600	3475	071497 ✓ (Arrival Date)	DONAHUE	4	4	\$708.43	7/14/97
✓ 316288	1010	REQUIRED Use 'JUDY'	DOWLINGS	12	12	2,528.09	7/14/97
✓ 194040	3270	NO ✓	FNKLE	23	23	4,017.50	7/14/97
✓ 509977	3361	NO ✓	H. FORTINS	TWO SHIPMENTS			
				9	9	1,572.07	7/14/97
				9	9	1,572.07	7/21/97
✓ 335710	3589	NO ✓	KINGSTON	5	5	885.54	7/14/97
✓ 358150	1180	NO ✓	LAVIN CANDY	2	2	349.35	7/14/97
✓ 647510	1801	071497 ✓ (Arrival Date)	TRADING PORT	3	3	524.02	7/14/97
✓ 619822	3481	NO ✓	WUSTEFELD	1	1	174.67	7/14/97
✓ 611800	3337	NO ✓	STD ROSENBAUM	12	12	2,096.09	7/14/97

3144.14

WN700465.XLS(5/23/97)

ATTN: SUE WRIGHT (FAX #2158)

FROM: J. CAMPBELL (716-634-4179; FAX: 716-634-3145)

## PACKING PAYMENT VOUCHER REQUEST FORM

51845 6109

		<b>AUGUST: WINSTON B2G2F / PROMOTION #700465</b>					
		NOTE: IT IS YOUR RESPONSIBILITY TO ENSURE THAT ANY EXTRA BXGXF PRODUCT IS UTILIZED APPROPRIATELY (Check Number of Displays on Customer List against Number of Displays shipped to Direct Account - if they are not the same, advise your Direct Account where to ship additional Displays).					
		BRAND STYLES (6M): WINSTON BOX / WINSTON LIGHT BOX				7/21/97	
VOUCHERS FOR DIRECT ACCOUNT PACKING PAYMENTS WILL BE MAILED TO RJR MANAGER 2 WEEKS AFTER PROMOTION RETAIL DISTRIBUTION DATE FOR ANY FORMS NOT FAXED TO ROU.							
DIV	SIS#	ACCOUNT NAME	TOTAL #/6M B2G2F CASES SHIPPED	TOTAL #/ 12M CASES NEEDED TO PACK PROMOTION	PACKING PAYMENT (\$28 Per 12M Case)	CHECK (X) WHERE PAYMENT SHOULD BE SENT	SHIP DATE TO VAP RETAIL ACCTS: 7/28/97
<b>R. SMITH</b>							
1622	468800	NORTH COUNTRY (Handled by S/Rep 162201)	4	1	\$28.00	<input checked="" type="checkbox"/> MGR/ <input checked="" type="checkbox"/> ACCT	SHIPPED: (Y / N)
1622	236370	GRAYS WHSL (Handled by S/Rep 162201)	4	1	\$28.00	<input checked="" type="checkbox"/> MGR/ <input checked="" type="checkbox"/> ACCT	SHIPPED: (Y / N)
1622	332880	KEY STORES (Handled by S/Rep 162208)	0	0	\$0.00	NOT INCLUDED / TOO FEW TO SHIP	N/A
1622	570300	SCHEIDELMAN, INC (Handled by S/Rep 162206)	4	1	\$28.00	→ <input checked="" type="checkbox"/> MGR/ <input checked="" type="checkbox"/> ACCT	SHIPPED: (Y / N)

Invoice  
Date

# 84

COMPLETED  
7/30/97

FAX THIS FORM TO JUDY WHEN PROMOTION HAS BEEN SHIPPED TO RETAIL (PACKING PAYMENTS WILL THEN BE ISSUED)



## PACKING PAYMENT VOUCHER REQUEST FORM

51845 6110

		<b>AUGUST: WINSTON B2G2F / PROMOTION #700465</b>					
		<b>NOTE: IT IS YOUR RESPONSIBILITY TO ENSURE THAT ANY EXTRA BXGXF PRODUCT IS UTILIZED APPROPRIATELY (Check Number of Displays on Customer List against Number of Displays shipped to Direct Account - if they are not the same, advise your Direct Account where to ship additional Displays).</b>					
		<b>BRAND STYLES (6M): WINSTON BOX / WINSTON LIGHT BOX</b>					
<b>VOUCHERS FOR DIRECT ACCOUNT PACKING PAYMENTS WILL BE MAILED TO RJR MANAGER 2 WEEKS AFTER PROMOTION RETAIL DISTRIBUTION DATE FOR ANY FORMS NOT FAXED TO ROU.</b>							
DIV	SIS#	ACCOUNT NAME	TOTAL #/6M B2G2F CASES SHIPPED	TOTAL #/ 12M CASES NEEDED TO PACK PROMOTION	PACKING PAYMENT (\$28 Per 12M Case)	CHECK (X) WHERE PAYMENT SHOULD BE SENT	SHIP DATE TO VAP RETAIL ACCTS: 7/28/97
<b>D. KEENEY / S. SCHWALM</b>							
1622	375878	McLANE NORTHEAST	364	91	\$2,548.00	<input checked="" type="checkbox"/> MGR/ <input type="checkbox"/> ACCT	SHIPPED: (Y / N)

**COMPLETED**  
7/30/97**FAX THIS FORM TO JUDY WHEN PROMOTION HAS BEEN SHIPPED TO RETAIL (PACKING PAYMENTS WILL THEN BE ISSUED)**

## PACKING PAYMENT VOUCHER REQUEST FORM

51845 6111

		<b>AUGUST: WINSTON B2G2F / PROMOTION #700465</b>					
		<b>NOTE: IT IS YOUR RESPONSIBILITY TO ENSURE THAT ANY EXTRA BXGXF PRODUCT IS UTILIZED APPROPRIATELY (Check Number of Displays on Customer List against Number of Displays shipped to Direct Account - if they are not the same, advise your Direct Account where to ship additional Displays).</b>					
		<b>BRAND STYLES (6M): WINSTON BOX / WINSTON LIGHT BOX</b>					
<b>VOUCHERS FOR DIRECT ACCOUNT PACKING PAYMENTS WILL BE MAILED TO RJR MANAGER 2 WEEKS AFTER PROMOTION RETAIL DISTRIBUTION DATE FOR ANY FORMS NOT FAXED TO ROU.</b>							
DIV	SIS#	ACCOUNT NAME	TOTAL #/6M B2G2F CASES SHIPPED	TOTAL #/ 12M CASES NEEDED TO PACK PROMOTION	PACKING PAYMENT (\$28 Per 12M Case)	CHECK (X) WHERE PAYMENT SHOULD BE SENT	SHIP DATE TO VAP RETAIL ACCTS: 7/28/97
<b>C. ALESSANDRA</b>							
1626	154180	DERIGO SALES	22	5.5	\$154.00	<input checked="" type="checkbox"/> MGR/ <input type="checkbox"/> ACCT	SHIPPED: (Y / N)
1626	336660	E.P. KIRST & SONS	20	5	\$140.00	<input checked="" type="checkbox"/> MGR/ <input type="checkbox"/> ACCT	SHIPPED: (Y / N)
1626	044880	A.D. BEDELL	6	1.5	\$42.00	<input checked="" type="checkbox"/> MGR/ <input type="checkbox"/> ACCT	SHIPPED: (Y / N)
1626	026040	M. ATTEA	4	1	\$28.00	<input checked="" type="checkbox"/> MGR/ <input type="checkbox"/> ACCT	SHIPPED: (Y / N)
1626	081120	BUFFALO TOBACCO PROD	6	1.5	\$42.00	<input checked="" type="checkbox"/> MGR/ <input type="checkbox"/> ACCT	SHIPPED: (Y / N)

406

COMPLETED

FAX THIS FORM TO JUDY WHEN PROMOTION HAS BEEN SHIPPED TO RETAIL (PACKING PAYMENTS WILL THEN BE ISSUED) 7/30/97

## PACKING PAYMENT VOUCHER REQUEST FORM

51845 6112

		<b>AUGUST: WINSTON B2G2F / PROMOTION #700465</b>					
		<b>NOTE: IT IS YOUR RESPONSIBILITY TO ENSURE THAT ANY EXTRA BXGXF PRODUCT IS UTILIZED APPROPRIATELY (Check Number of Displays on Customer List against Number of Displays shipped to Direct Account - if they are not the same, advise your Direct Account where to ship additional Displays).</b>					
		<b>BRAND STYLES (6M): WINSTON BOX / WINSTON LIGHT BOX</b>					
<b>VOUCHERS FOR DIRECT ACCOUNT PACKING PAYMENTS WILL BE MAILED TO RJR MANAGER 2 WEEKS AFTER PROMOTION RETAIL DISTRIBUTION DATE FOR ANY FORMS NOT FAXED TO ROU.</b>							
DIV	SIS#	ACCOUNT NAME	TOTAL #/6M B2G2F CASES SHIPPED	TOTAL #/ 12M CASES NEEDED TO PACK PROMOTION	PACKING PAYMENT (\$28 Per 12M Case)	CHECK (X) WHERE PAYMENT SHOULD BE SENT	SHIP DATE TO VAP RETAIL ACCTS: 7/28/97
<b>J. McLEAN</b>							
1622	094931	MID-VALLEY	8	2	\$56.00	<input checked="" type="checkbox"/> MGR/ <input type="checkbox"/> ACCT	SHIPPED: (Y / N)
1622	332400	KEYCO	6	1.5	\$42.00	<input checked="" type="checkbox"/> MGR/ <input type="checkbox"/> ACCT	SHIPPED: (Y / N)
1622	332520	KEYSTONE	4	1	\$28.00	<input checked="" type="checkbox"/> MGR/ <input type="checkbox"/> ACCT	SHIPPED: (Y / N)
1622	442680	MOUNTAIN CANDY	26	6.5	\$182.00	<input checked="" type="checkbox"/> MGR/ <input type="checkbox"/> ACCT	SHIPPED: (Y / N)
1622	447000	MUTUAL WHLS	8	2	\$56.00	<input checked="" type="checkbox"/> MGR/ <input type="checkbox"/> ACCT	SHIPPED: (Y / N)
1622	162800	N. DRESSLER / KLEIN	150	37.5	\$1,050.00	<input checked="" type="checkbox"/> MGR/ <input type="checkbox"/> ACCT	SHIPPED: (Y / N)

1414

COMPLETED

7/30/97

FAX THIS FORM TO JUDY WHEN PROMOTION HAS BEEN SHIPPED TO RETAIL (PACKING PAYMENTS WILL THEN BE ISSUED)

## PACKING PAYMENT VOUCHER REQUEST FORM

<b>AUGUST: WINSTON B2G2F / PROMOTION #700465</b>							
<b>NOTE: IT IS YOUR RESPONSIBILITY TO ENSURE THAT ANY EXTRA BXGXF PRODUCT IS UTILIZED APPROPRIATELY (Check Number of Displays on Customer List against Number of Displays shipped to Direct Account - if they are not the same, advise your Direct Account where to ship additional Displays).</b>							
<b>BRAND STYLES (6M): WINSTON BOX / WINSTON LIGHT BOX</b>							
<b>VOUCHERS FOR DIRECT ACCOUNT PACKING PAYMENTS WILL BE MAILED TO RJR MANAGER 2 WEEKS AFTER PROMOTION RETAIL DISTRIBUTION DATE FOR ANY FORMS NOT FAXED TO ROU.</b>							
DIV	SIS#	ACCOUNT NAME	TOTAL #/6M B2G2F CASES SHIPPED	TOTAL #/ 12M CASES NEEDED TO PACK PROMOTION	PACKING PAYMENT (\$28 Per 12M Case)	CHECK (X) WHERE PAYMENT SHOULD BE SENT	SHIP DATE TO VAP RETAIL ACCTS: 7/28/97
<b>R. DUSZYNSKI</b>							
1626	649920	TRIIFOODS	300	75	\$2,100.00	<input checked="" type="checkbox"/> MGR/ <input type="checkbox"/> ACCT	SHIPPED: (Y / N)
1626	842166	TOPS (W. FARMS)	0	0	\$0.00	NO PACKING PAYMENT	

COMPLETED  
7/30/97

FAX THIS FORM TO JUDY WHEN PROMOTION HAS BEEN SHIPPED TO RETAIL (PACKING PAYMENTS WILL THEN BE ISSUED)

## PACKING PAYMENT VOUCHER REQUEST FORM

51845 6114

<b>AUGUST: WINSTON B2G2F / PROMOTION #700465</b>							
<b>NOTE: IT IS YOUR RESPONSIBILITY TO ENSURE THAT ANY EXTRA BXGXF PRODUCT IS UTILIZED APPROPRIATELY (Check Number of Displays on Customer List against Number of Displays shipped to Direct Account - if they are not the same, advise your Direct Account where to ship additional Displays).</b>							
<b>BRAND STYLES (6M): WINSTON BOX / WINSTON LIGHT BOX</b>							
<b>VOUCHERS FOR DIRECT ACCOUNT PACKING PAYMENTS WILL BE MAILED TO RJR MANAGER 2 WEEKS AFTER PROMOTION RETAIL DISTRIBUTION DATE FOR ANY FORMS NOT FAXED TO ROU.</b>							
DIV	SIS#	ACCOUNT NAME	TOTAL #/6M B2G2F CASES SHIPPED	TOTAL #/ 12M CASES NEEDED TO PACK PROMOTION	PACKING PAYMENT (\$28 Per 12M Case)	CHECK (X) WHERE PAYMENT SHOULD BE SENT	SHIP DATE TO VAP RETAIL ACCTS: 7/28/97
<b>R. WESTENBERGER</b>							
1623	160600	DONAHUE TOBACCO (Handled by S/R 162302)	8	2	\$56.00	<input checked="" type="checkbox"/> MGR/ <input type="checkbox"/> ACCT	SHIPPED: (Y / N)
1623	194040	FINKLE (Handled by S/R 162303)	46	11.5	\$322.00	<input checked="" type="checkbox"/> MGR/ <input type="checkbox"/> ACCT	SHIPPED: (Y / N)
1623	509977	H. FORTINS (Includes H.F. #203290) (S/REP 162309)	36	9	\$252.00	<input checked="" type="checkbox"/> MGR/ <input type="checkbox"/> ACCT	SHIPPED: (Y / N)
1623	335710	KINGSTON CANDY (Handled by S/R 162305)	10	2.5	\$70.00	<input checked="" type="checkbox"/> MGR/ <input type="checkbox"/> ACCT	SHIPPED: (Y / N)
1623	356150	LAVIN (Handled by S/R 162301)	4	1	\$28.00	<input checked="" type="checkbox"/> MGR/ <input type="checkbox"/> ACCT	SHIPPED: (Y / N)
1623	431520	MOHAWK (Handled by S/R 162303)	0	0	\$0.00	NOT INCLUDED TOO FEW TO SHIP	N/A
1623	647510	TRADING PORT (Handled by S/R 162305)	6	1.5	\$42.00	<input checked="" type="checkbox"/> MGR/ <input type="checkbox"/> ACCT	SHIPPED: (Y / N)
1623	619822	WUSTEFELD (Handled by S/R 162303)	2	0.5	\$14.00	<input checked="" type="checkbox"/> MGR/ <input type="checkbox"/> ACCT	SHIPPED: (Y / N)

FAX THIS FORM TO JUDY WHEN PROMOTION HAS BEEN SHIPPED TO RETAIL (PACKING PAYMENTS WILL THEN BE ISSUED)

COMPLETED

7/30/97

## PACKING PAYMENT VOUCHER REQUEST FORM

51845 6115

		<b>AUGUST: WINSTON B2G2F / PROMOTION #700465</b>					
		<b>NOTE: IT IS YOUR RESPONSIBILITY TO ENSURE THAT ANY EXTRA BXGXF PRODUCT IS UTILIZED APPROPRIATELY (Check Number of Displays on Customer List against Number of Displays shipped to Direct Account - if they are not the same, advise your Direct Account where to ship additional Displays).</b>					
		<b>BRAND STYLES (6M): WINSTON BOX / WINSTON LIGHT BOX</b>					
<b>VOUCHERS FOR DIRECT ACCOUNT PACKING PAYMENTS WILL BE MAILED TO RJR MANAGER 2 WEEKS AFTER PROMOTION RETAIL DISTRIBUTION DATE FOR ANY FORMS NOT FAXED TO ROU.</b>							
DIV	SIS#	ACCOUNT NAME	TOTAL #/6M B2G2F CASES SHIPPED	TOTAL #/ 12M CASES NEEDED TO PACK PROMOTION	PACKING PAYMENT (\$28 Per 12M Case)	CHECK (X) WHERE PAYMENT SHOULD BE SENT	SHIP DATE TO VAP RETAIL ACCTS: 7/28/97
<b>H. BATTLE</b>							
1638	023880	ASSOCIATED GROCERS	16	4	\$112.00	<input checked="" type="checkbox"/> MGR/ <input type="checkbox"/> ACCT	SHIPPED: (Y / N)
1638	396640	MANCHESTER TOBACCO	48	12	\$336.00	<input checked="" type="checkbox"/> MGR/ <input type="checkbox"/> ACCT	SHIPPED: (Y / N)
1638	462720	N.H. TOBACCO	40	10	\$280.00	<input checked="" type="checkbox"/> MGR/ <input type="checkbox"/> ACCT	SHIPPED: (Y / N)
1638	648240	TBI CORPORATION	60	15	\$420.00	<input checked="" type="checkbox"/> MGR/ <input type="checkbox"/> ACCT	SHIPPED: (Y / N)

**COMPLETED**  
7/30/97

**FAX THIS FORM TO JUDY WHEN PROMOTION HAS BEEN SHIPPED TO RETAIL (PACKING PAYMENTS WILL THEN BE ISSUED)**

## PACKING PAYMENT VOUCHER REQUEST FORM

51845 6116

		<b>AUGUST: WINSTON B2G2F / PROMOTION #700465</b>					
		<b>NOTE: IT IS YOUR RESPONSIBILITY TO ENSURE THAT ANY EXTRA BXGXF PRODUCT IS UTILIZED APPROPRIATELY (Check Number of Displays on Customer List against Number of Displays shipped to Direct Account - if they are not the same, advise your Direct Account where to ship additional Displays).</b>					
		<b>BRAND STYLES (6M): WINSTON BOX / WINSTON LIGHT BOX</b>					
<b>VOUCHERS FOR DIRECT ACCOUNT PACKING PAYMENTS WILL BE MAILED TO RJR MANAGER 2 WEEKS AFTER PROMOTION RETAIL DISTRIBUTION DATE FOR ANY FORMS NOT FAXED TO ROU.</b>							
DIV	SIS#	ACCOUNT NAME	TOTAL #/6M B2G2F CASES SHIPPED	TOTAL #/ 12M CASES NEEDED TO PACK PROMOTION	PACKING PAYMENT (\$28 Per 12M Case)	CHECK (X) WHERE PAYMENT SHOULD BE SENT	SHIP DATE TO VAP RETAIL ACCTS: 7/28/97
<b>S. SCHWALM</b>							
1622	278580	HERKIMER WHOLE. CO.	74	18.5	\$518.00	<input checked="" type="checkbox"/> MGR/ <input type="checkbox"/> ACCT	SHIPPED: (Y / N)
1622	533288	JONES MCINTOSH INC	30	7.5	\$210.00	<input checked="" type="checkbox"/> MGR/ <input type="checkbox"/> ACCT	SHIPPED: (Y / N)
1622	026300	AUER	14	3.5	\$98.00	<input checked="" type="checkbox"/> MGR/ <input type="checkbox"/> ACCT	SHIPPED: (Y / N)

826

**COMPLETED**  
7/30/97

**FAX THIS FORM TO JUDY WHEN PROMOTION HAS BEEN SHIPPED TO RETAIL (PACKING PAYMENTS WILL THEN BE ISSUED)**

## PACKING PAYMENT VOUCHER REQUEST FORM

51845 6117

<b>AUGUST: WINSTON B2G2F / PROMOTION #700465</b>							
<b>NOTE: IT IS YOUR RESPONSIBILITY TO ENSURE THAT ANY EXTRA BXGXF PRODUCT IS UTILIZED APPROPRIATELY (Check Number of Displays on Customer List against Number of Displays shipped to Direct Account - if they are not the same, advise your Direct Account where to ship additional Displays).</b>							
<b>BRAND STYLES (6M): WINSTON BOX / WINSTON LIGHT BOX</b>							
<b>VOUCHERS FOR DIRECT ACCOUNT PACKING PAYMENTS WILL BE MAILED TO RJR MANAGER 2 WEEKS AFTER PROMOTION RETAIL DISTRIBUTION DATE FOR ANY FORMS NOT FAXED TO ROU.</b>							
DIV	SIS#	ACCOUNT NAME	TOTAL #6M B2G2F CASES SHIPPED	TOTAL #/ 12M CASES NEEDED TO PACK PROMOTION	PACKING PAYMENT (\$28 Per 12M Case)	CHECK (X) WHERE PAYMENT SHOULD BE SENT	SHIP DATE TO VAP RETAIL ACCTS: 7/28/97
<b>D. KEENEY</b>							
1622	336100	KINNEY DRUGS	24	6	\$168.00	<input checked="" type="checkbox"/> MGR/ <input type="checkbox"/> ACCT	SHIPPED: (Y / N)
1622	679995	SONBYRNE	8	2	\$56.00	<input checked="" type="checkbox"/> MGR/ <input type="checkbox"/> ACCT	SHIPPED: (Y / N)

224

COMPLETED

7/30/97

FAX THIS FORM TO JUDY WHEN PROMOTION HAS BEEN SHIPPED TO RETAIL (PACKING PAYMENTS WILL THEN BE ISSUED)



## PACKING PAYMENT VOUCHER REQUEST FORM

51845 6118

<b>AUGUST: WINSTON B2G2F / PROMOTION #700465</b>							
<i>NOTE: IT IS YOUR RESPONSIBILITY TO ENSURE THAT ANY EXTRA BXGXF PRODUCT IS UTILIZED APPROPRIATELY (Check Number of Displays on Customer List against Number of Displays shipped to Direct Account - if they are not the same, advise your Direct Account where to ship additional Displays).</i>							
<b>BRAND STYLES (6M): WINSTON BOX / WINSTON LIGHT BOX</b>							
<b>VOUCHERS FOR DIRECT ACCOUNT PACKING PAYMENTS WILL BE MAILED TO RJR MANAGER 2 WEEKS AFTER PROMOTION RETAIL DISTRIBUTION DATE FOR ANY FORMS NOT FAXED TO ROU.</b>							
DIV	SIS#	ACCOUNT NAME	TOTAL #/6M B2G2F CASES SHIPPED	TOTAL #/ 12M CASES NEEDED TO PACK PROMOTION	PACKING PAYMENT (\$28 Per 12M Case)	CHECK (X) WHERE PAYMENT SHOULD BE SENT	SHIP DATE TO VAP RETAIL ACCTS: 7/28/97
<b><u>R. NOONAN</u></b>							
1626	129850	COOK WHSL (Handled by S/Rep 162602)	0	0	\$0.00	NOT INCLUDED TOO FEW TO SHIP	N/A
1626	124920	F. COLUCCI (Handled by S/Rep 162601)	0	0	\$0.00	NOT INCLUDED TOO FEW TO SHIP	N/A
1626	586440	SHOSHO (Handled by S/Rep 162601)	2	0.5	\$14.00	<input checked="" type="checkbox"/> MGR/ <input type="checkbox"/> ACCT	SHIPPED: (Y / N)
1626	331440	JACOB KERN (Handled by S/Rep 162601)	2	0.5	\$14.00	<input checked="" type="checkbox"/> MGR/ <input type="checkbox"/> ACCT	SHIPPED: (Y / N)

28

COMPLETED

7/30/97

FAX THIS FORM TO JUDY WHEN PROMOTION HAS BEEN SHIPPED TO RETAIL (PACKING PAYMENTS WILL THEN BE ISSUED)

## PACKING PAYMENT VOUCHER REQUEST FORM

51845 6119

**AUGUST: WINSTON B2G2F / PROMOTION #700465**

**NOTE: IT IS YOUR RESPONSIBILITY TO ENSURE THAT ANY EXTRA BXGXF PRODUCT IS UTILIZED APPROPRIATELY (Check Number of Displays on Customer List against Number of Displays shipped to Direct Account - if they are not the same, advise your Direct Account where to ship additional Displays).**

**BRAND STYLES (6M): WINSTON BOX / WINSTON LIGHT BOX**

**VOUCHERS FOR DIRECT ACCOUNT PACKING PAYMENTS WILL BE MAILED TO RJR MANAGER 2 WEEKS AFTER PROMOTION RETAIL DISTRIBUTION DATE FOR ANY FORMS NOT FAXED TO ROU.**

DIV	SIS#	ACCOUNT NAME	TOTAL #/6M B2G2F CASES SHIPPED	TOTAL #/ 12M CASES NEEDED TO PACK PROMOTION	PACKING PAYMENT (\$28 Per 12M Case)	CHECK (X) WHERE PAYMENT SHOULD BE SENT	SHIP DATE TO VAP RETAIL ACCTS: 7/28/97
<b>R. TANCHYK</b>							
1638	091800	CAPITAL CANDY ✓	26	6.5	\$182.00	<input checked="" type="checkbox"/> MGR/ ACCT	SHIPPED: (Y / N)
1623	315288	DOWLINGS INC. ✓	24	6	\$168.00	<input checked="" type="checkbox"/> MGR/ ACCT	SHIPPED: (Y / N)
1638	211050	J. GALANES ✓	4	1	\$28.00	<input checked="" type="checkbox"/> MGR/ ACCT	SHIPPED: (Y / N)
1638	281200	HIBBERT & MCGEE INC ✓	18	4.5	\$126.00	<input checked="" type="checkbox"/> MGR/ ACCT	SHIPPED: (Y / N)
1638	204600	SAM FRANK ✓	16	4	\$112.00	<input checked="" type="checkbox"/> MGR/ ACCT	SHIPPED: (Y / N)
1623	611800	STD ROSENBAUM ✓	24	6	\$168.00	<input checked="" type="checkbox"/> MGR/ ACCT	SHIPPED: (Y / N)

COMPLETED

784

**FAX THIS FORM TO JUDY WHEN PROMOTION HAS BEEN SHIPPED TO RETAIL (PACKING PAYMENTS WILL THEN BE ISSUED)**

## PACKING PAYMENT VOUCHER REQUEST FORM

51845 6120

**AUGUST: WINSTON B2G2F / PROMOTION #700465**

NOTE: IT IS YOUR RESPONSIBILITY TO ENSURE THAT ANY EXTRA BXGXF PRODUCT IS UTILIZED APPROPRIATELY (Check Number of Displays on Customer List against Number of Displays shipped to Direct Account - if they are not the same, advise your Direct Account where to ship additional Displays).

**BRAND STYLES (6M): WINSTON BOX / WINSTON LIGHT BOX**

VOUCHERS FOR DIRECT ACCOUNT PACKING PAYMENTS WILL BE MAILED TO RJR MANAGER 2 WEEKS AFTER --  
PROMOTION RETAIL DISTRIBUTION DATE FOR ANY FORMS NOT FAXED TO ROU.

DIV	SIS#	ACCOUNT NAME	TOTAL #6M B2G2F CASES SHIPPED	TOTAL # 12M CASES NEEDED TO PACK PROMOTION	PACKING PAYMENT (\$28 Per 12M Case)	CHECK (X) WHERE PAYMENT SHOULD BE SENT	SHIP DATE TO VAP RETAIL ACCTS: 7/28/97
<b>A. ZECCA</b>							
1626	180000	ELMIRA DISTRIBUTING ✓	6	1.5	\$42.00	<input type="checkbox"/> MGR/ <input checked="" type="checkbox"/> ACCT	SHIPPED: (Y / N)
1626	186350	F&T DISTRIBUTING ✓	8	2	\$56.00	<input type="checkbox"/> MGR/ <input checked="" type="checkbox"/> ACCT	SHIPPED: (Y / N)
1626	088080	J. A. CALDERON ✓	16	4	\$112.00	<input type="checkbox"/> MGR/ <input checked="" type="checkbox"/> ACCT	SHIPPED: (Y / N)
1626	317880	R L JONES & SONS ✓	6	1.5	\$42.00	<input type="checkbox"/> MGR/ <input checked="" type="checkbox"/> ACCT	SHIPPED: (Y / N)

COMPLETED

252

FAX THIS FORM TO JUDY WHEN PROMOTION HAS BEEN SHIPPED TO RETAIL (PACKING PAYMENTS WILL THEN BE ISSUED)